### DeltaTrak, Morpheus and Marsh Collaborate to Offer Cargo Insurance

DeltaTrak, Morpheus.Network and Marsh have partnered to offer a cost-effective and efficient solution to help shippers obtain cargo insurance. This collaboration involves the integration of the companies' individual systems to provide per-load cargo insurance. Quotes are produced utilizing trusted data sources such as electronic bills of lading, purchase orders, the global container portal, the shipper's insurance history and trip data from DeltaTrak loggers.

The calloboration between DeltaTrak, Morpheus, and Marsh has resulted in a transformation of the cargo insurance space, helping shippers protect their cash flow, by quickly and easily obtaining cargo insurance and streamlining the claims process.

#### Benefits

- The ease offered by shopping for cargo insurance in a digital environment is certain to make a difference for any business. Using our platform, the entire process is completed in 30 seconds or less, generating an insurance certificate almost immediately. This seamless process allows shippers to acquire cargo insurance while avoiding the significant time investment sometimes required to obtain coverage through traditional insurance channels.
- While traditional cargo insurance requires an expensive annual policy, per-shipment cargo insurance allows shippers to obtain coverage only when typically needed. The ability to secure insurance on a transactional basis offers significant savings, contributing to a shipper's overall profitability.
- Marsh's insurance solution leverages individual shipping history and temperature monitoring data to provide the best rates and insuring conditions available. As a result, if a shipper has no history of claims, it can take advantage of discounted rates.

### How it Works

To obtain an insurance quote, the user selects the device ID for the shipment to be insured, then completes the required fields on the "Request for Insurance Quote" page. A quote is immediately returned. Upon acceptance of the quote, the insurance certificate (in triplicate) will be available for download. Users can also access a complete list of all covered shipments, including certificates, on the DeltaTrak platform.

#### Send a request for a quote

Purchase Order 123	Departure Date* 2023-10-17 14:34		rrival Da	ate* 2023 13:34		
Seller Name* DeltaTrak		Seller Country* United States V	Sel	ller State* alifornia		
Buyer Name* Buyer		Buyer Country* United States ↓		<del>yer State*</del> ew York		,
Insured Value* 1200	Commodity Type* Frozen / Reefer Controlled Gooc ~	Conveyance* Truck				•
Carrier Name Trucking Co	Voyage	Bill of Ladin	g		SCAC Code	•
Legal Assured Name DeltaTrak Inc		Assured Country ited States	~	HS Code (4 0810	digit)	
	Cancel	Send				

#### Accept and download your Certificate

Insurance	e Quote		×
	Certificate Number:	4849462000599	
	Premium Amount:	\$18.32 USD	
		Rejec	t Accept
	10100977.14		10/13/20
			10/13/20.
			10/13/20
Success			
Success			
Success	Certificate Nur	nber: <b>4849462000599</b>	
Success		-	
Success		nber: 4849462000599 ownload	

### Receive your Insurance Certificate in triplicate



# DeltaTrak

Established in 1989, DeltaTrak, Incorporated boasts over 30 years of experience as a leading innovator of cold chain management solutions for the food, life sciences, and industrial markets. Our advanced technologies provide real-time, end-to-end cold chain, environmental monitoring, and food safety solutions to customers worldwide - including many Fortune 500 companies - allowing them to visualize and overcome supply chain challenges in shipping, storage, and handling of temperature sensitive commodities.

# Morpheus.Network

Morpheus.Network helps customers digitize, automate and optimize their extended global supply chains. Our solution seamlessly integrates with ERPs like SAP and Supply Chain tools using our certified service connectors for Document Management, Visibility, Traceability and Cargo Insurance. This saves users time, while significantly reducing costs and maximizing revenue.

# Marsh

With offices in more than 130 countries, Marsh is the world's leading insurance broker and risk advisor. Marsh provides industry-focused brokerage, consulting, and claims advocacy services, leveraging data, technology, and analytics to help reduce clients' total cost of risk.

For more information, please contact your DeltaTrak account manager or DeltaTrak Sales at 800-962-6776, Option 1.



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